Planning for GST Implementation

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Where to Start?
Map all Business Flows

Flow-chart all:
- sales
- purchases
- inter-company transactions

Identify establishment/nature of all:
- suppliers
- purchasers

GST “categorise” all:
- goods and services
Affects all Parts of a Business

Identify all departments within your organisation that may be affected …

for example ….
Finance

Accounting for GST
Processing AP invoices
GL VAT Accounts
GST Reports
Record Keeping
Resources & Training
Legal

Contracts – old and new
GST exclusive?
Transitional Rules
Impact on Pricing
Analysis of activities
Impact of prior rulings
IT and Systems

ERP Systems
GST Codes
Decision Tables/Tax Engine
Invoice Format & Reports
Timeframe
Funding
HR

Employee Deductions
T&L Processes
Relocation
Ex-Pat Expenses
Benefits (Cars etc)
Secondments
Tax Department

Responsibilities?
Policy vs Compliance
Best Practices
Information Sharing
Specify GST Reports
Resources & Training
Sales & Sourcing

Impact on Current Structures
Customer Certifications
Domestic vs Cross-Border
Hidden GST Costs?
Impact of Abolished/New Levies
Logistics & Warehousing

Impact of Abolished Levies?
Current structures still needed?
Local vs Inter-State?
How to Pull it all Together?
Australian GST Program

CEO (Project Champion)

GST Steering Committee

Project Support
- Ext Advice
- IT
- Legal
- Tax
- Finance
- etc

Central Program Office
- Project Leader

Business Units
- BU #3 etc
- BU #2
- Biz Unit #1 Leader
- GST Leader & Team

Information
- Reporting

Reporting
- Information
Australia Timeline

July '99     Sept     Dec     Mar '00     July     Se

Program Management
- Reporting
- Templates
- Methodology
- Budgets
- Resources
- Tollgate

Biz Process Analysis
- Charter
- Map Flows
- Impacts
- Action Plan
- Implement

Contract Factory
- Review Existing Contracts
- Customer/Supplier Negotiation

Education
- GST Leaders
- Functional SME’s
- Interfaces

Systems
- Scope
- Development Test
- Implement
Control

Action Item list

GST Business Rules Manual
Post Implementation Review
On-going Training/Information
Measure GST Under Management
How can Government Help?

- Draft law available for business comments in good time
- Extensive Revenue staff training
- Wide (on-line) publicity of GST rules in different State languages (as well as English)
- Relaxed penal provisions in 2 years post implementation
- Binding ruling procedures